



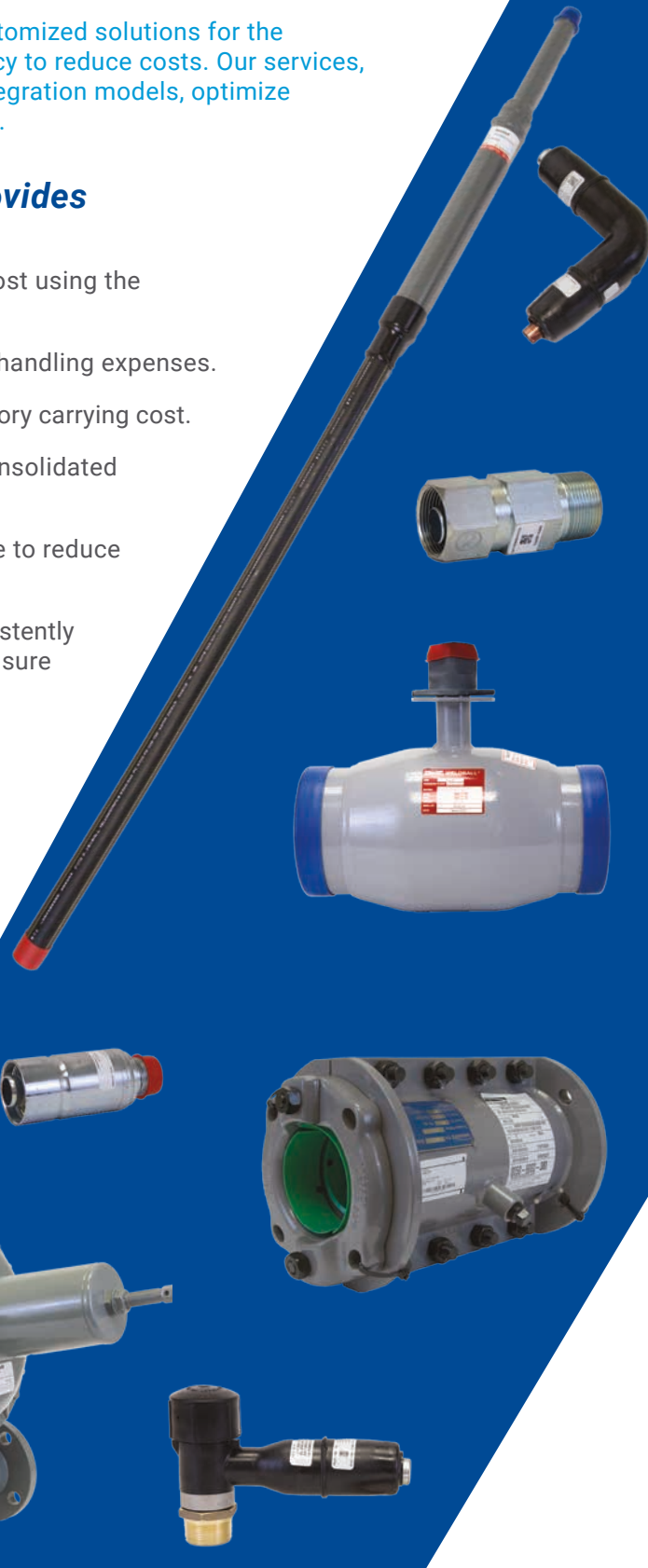
GAS DISTRIBUTION UTILITIES DIVISION

GAS DISTRIBUTION SOLUTIONS

The Macomb Group delivers industry-leading products and customized solutions for the downstream gas utility sector, focusing on operational efficiency to reduce costs. Our services, including Vendor-Managed Inventory (VMI) and customized integration models, optimize procurement and reallocate resources, driving business growth.

The Macomb Group's Inventory Efficiency Provides Utilities Financial Opportunities by:

- Reducing receiving and material put-away time and labor cost using the "Macomb Model."
- Offering material kitting that save utilities time and reduce handling expenses.
- Lowering overhead costs such as rent, insurance, and inventory carrying cost.
- Eliminating freight costs and factory minimums through consolidated sourcing and delivery.
- Delivering directly to utilities and their contractors of choice to reduce transportation costs.
- Using proprietary software, Macomb demand planning consistently incorporates forecasts, usage and supplier lead times to ensure high fill rates.
- Implementing VMI and CMI programs using scanners to achieve efficient, real-time inventory management.
- Supplying pre-packed, bagged, and tagged material kits for projects and requisitions to save prep time.
- Providing monthly reports on service levels, on-time delivery, category spend, and more to improve transparency and planning.
- Offering subject matter expertise to provide material specifications to engineering teams.



GAS DISTRIBUTION UTILITIES DIVISION | GAS@MACOMBGROUP.COM | P: 215.256.1715



BUILT TO SAY YES

24/7 AFTER HOURS EMERGENCY: 800.220.5322 | MACOMBGROUP.COM

COMPETITIVE ADVANTAGES

The Macomb Group excels in delivering services specifically tailored to optimize your operations. Our integrated supply chain solutions do more than just enhance efficiency and financial performance; they drive results. Embrace the benefits of collaborating with a proven industry leader committed to your success and built to say **YES**.

Partnering with The Macomb Group provides many advantages including the following:

Integrated Supply Chain Solutions: The Macomb Group designs its material management systems to enhance your utility's financial performance and boost free cash flow (FCF), aiming to achieve greater efficiency and profitability through streamlined processes.

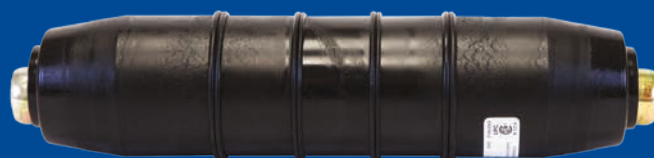
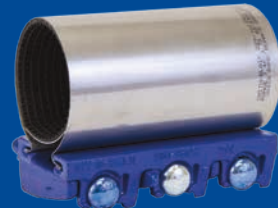
Expert Support 24/7: We're here for you around the clock. From emergency storm responses to specialized technical expertise in valve actuation and locally available gas distribution products, our team is ready to meet your needs whenever and wherever they arise.

Engineered Solutions: Collaborating closely with your engineers, operators, and supply chain managers, we develop customized solutions tailored to meet your specific operational requirements. Our hands-on approach ensures you get the exact solutions you need.

Quality Assurance: Our commitment to quality is unwavering. We offer only the highest-quality products from industry leading manufacturers, meticulously crafted for reliability and durability. Trust The Macomb Group to deliver the best products and solutions to keep your utility operations running smoothly.

Strong supplier relationships ensure prompt delivery of a diverse range of products, including:

- Polyethylene (PE) Pipe and Fittings
- Carbon Steel (CS) Pipe and Fittings
- PRITEC Coated Pipe
- Meter Bars
- Malleable Iron and Pipe Nipples
- Trunnion Ball Valves
- Weld Fittings and Flanges
- Repair Clamps
- Stab Fittings
- Risers



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BUILT TO SAY *YES*

OUR COMMITMENT TO YOU

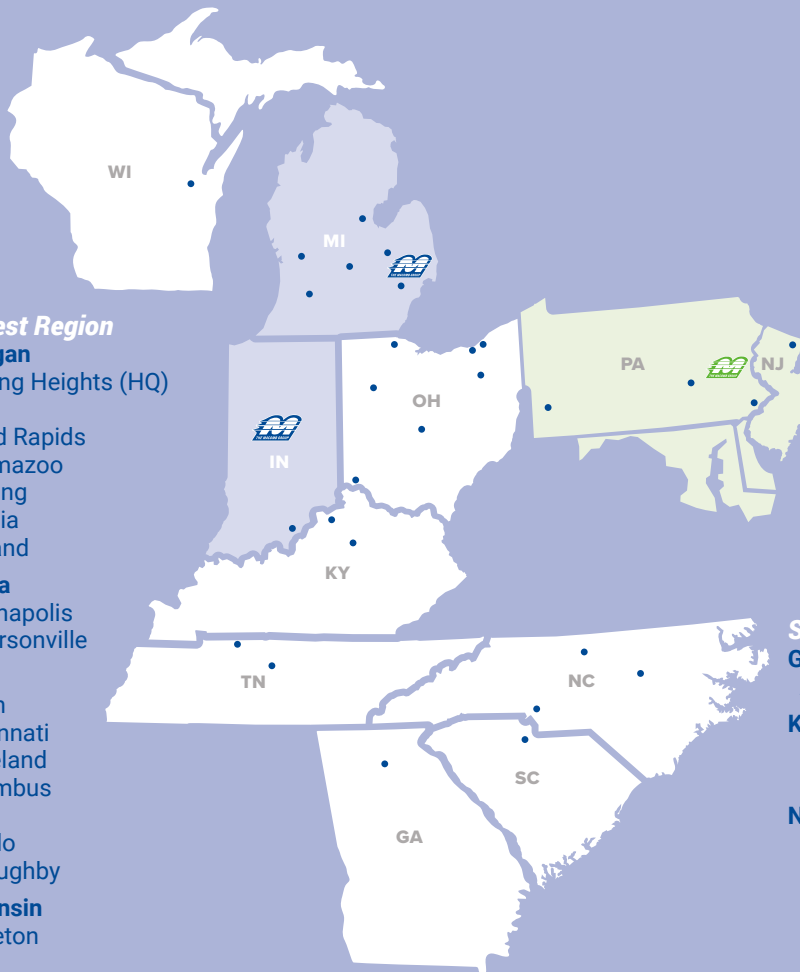
The merger of Deacon Industrial Supply Company and The Macomb Group represents a significant leap forward for our customers in the gas utility industry.

Our combined strengths deliver unparalleled benefits. With top-tier products and seamless supply chain solutions, we are dedicated to saving time and operating costs in both regular and emergency situations.

Our efficient procurement processes empower customers to focus on business growth, while our expert support team stands ready 24/7 for swift response in any emergency.

We offer tailored solutions that precisely align with your operational needs, backed by our unwavering commitment to excellence. Partnering with leading providers with extensive inventories for the gas distribution sector ensures that our customers receive top-notch quality and reliability. We invite you to join us as a customer and experience working with a company that is built to say **YES!**

THE MACOMB GROUP - BUILT TO SAY YES™ IN 3 REGIONS, 11 STATES, 31 CITIES



Midwest Region

Michigan

Sterling Heights (HQ)
Flint
Grand Rapids
Kalamazoo
Lansing
Livonia
Midland

Indiana

Indianapolis
Jeffersonville

Ohio

Akron
Cincinnati
Cleveland
Columbus
Lima
Toledo
Willoughby

Wisconsin

Appleton

Mid-Atlantic Region

New Jersey

Carlstadt

Pennsylvania

Camp Hill
Harleysville
Marcus Hook
Pittsburgh

Southeastern Region

Georgia

Atlanta

Kentucky

Carrollton
Lexington

North Carolina

Charlotte
Greensboro
Raleigh

South Carolina

Richburg

Tennessee

Clarksville
Nashville



BUILT TO SAY YES™